





СОБОЙ»

Юлия





**MEDIA KIT 2021** 

**OK-MAGAZINE.RU** 



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## ZHARA MEDIA HOLDING

The ZHARA holding was created in 2016 by Emin Agalarov, entrepreneur and musician. All areas of the holding are actively developing with Emin's direct involvement. Each project is implemented under his leadership and close personal control. All the projects by the holding share a target audience—that is, young, active people who are open to new things, are fond of gadgets and music and enjoy following their idols. In 2019 the OK! Magazine and the eponymous website became part of the ZHARA media holding.

## MEDIA PROJECTS BY ZHARA

### **RADIO**

## **ZHARA FM**

zharafm.ru

100.5 FM airs independent hits from streaming services such as Apple Music, Yandex Music, VK Music and Spotify.

## **TV CHANNEL**

#### **ZHARA TV**

zhara.tv/

A musical TV channel for the young, active audience broadcasts the most popular music videos and the latest, hyped-up news.

## **MAGAZINE**

## ZHARA MAGAZINE

@zharamagazine

The first Russian monthly entertainment magazine boasting live reports and interactive materials on music, film, entertainment, healthy lifestyle and useful tips and tricks for different aspects of modern life.

# OK! MAGAZINE CROCUS TV

# OTHER PROJECTS ARE ALSO BEING DEVELOPED UNDER THE ZHARA

## brand name, such as:

- ZHARA energy drink
- ZHARA Music Label
- ZHARA International Music Festival
  - ZHARA MUSIC AWARDS
- ZHARA LIVE promotion company
  - ZHARA Kids Awards



As an important part

OF THE CONCEPT, many issues

of OK! are themed.



OK! magazine is an intelligent glossy magazine trusted by both stars and our numerous readers. In OK! one can find cover-stories of famous actors who otherwise very rarely appear on printed pages. We are happy to have many stars let us know their life stories. The stars know that we only print verified first-hand information, and we remain true to this principle at all times. An important indicator of the attitude towards our magazine was the unprecedented number of superstars who attended the annual OK! AWARDS 2020 ceremony. As an important part of the concept, many issues of OK! are themed. Our readers can learn the latest news from the world of fashion, beauty industry and travel; through the Guide section they get informed about the most relevant upcoming events in film, theatre and show business. Reports from film sets, relevant interviews with stars, and many other themed materials can be found in each issue of OK!

Our creative search never stops, and we are always open to new interesting ideas!

Vadim Vernik OK! magazine Editor-in-Chief

#### **EDITOR-IN-CHIEF LETTER**



PERSON Yulia Peresild



**PERSON** Yulia Snigir



LIFE STYLE



**PERSON** Vladimir Mashkov

**PERSON** 

PERSON

**GUIDE** 

Milosh Bikovich

Agata Muceniece





**PERSON** Renata Litvinova

**PERSON** 



**PERSON** Regina Todorenko



**EVENT** «Kinotavr»



**PERSON** Alexander Gorchilin



**PERSON** Maxim Matveev



**BEAUTY** 



**EVENT** «OSCAR»



**PERSON** Natasha Davydova



PERSON Ida Galich



**FASHION** 



**EVENT** 



**PERSON** Zivert



PERSON Elizaveta Boyarskaya



**TRAVEL** 



**EVENT** 

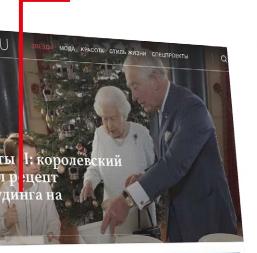


**SECTIONS** 



OK! magazine is an intelligent glossy magazine trusted by both stars and our numerous readers. In OK! one can find cover-stories of **FAMOUS ACTORS** 

who otherwise very rarely appear on printed pages.







## THE PRODUCT

**CKMAGAZINE.RU** 

The best online source on the life of stars. Interviews, reports and useful tips as well as behind-the-scenes secrets that readers will reveal together with stars, browsing through the digital platforms of the OK! magazine.

## SOCIAL NETWORKS

MORE THAN 400K











Агата Муцениеце: «Лучшее

Актриса, блогер, ведущая заторского шоу на YouTube «Честны

развод» рассказала о своей яркой роли в серале «Крюк», который выйдет на MEGOGO в феврале, запуске нового шоу, жизни после

только впереди. И брак,

конечно, тоже!»







## **AUDIENCE SINGLE ISSUE**

432,000 PEOPLE

WOMEN

MEN

66%

32%

**AGE** 

25-34 YEARS OLD **40**%

35-44 YEARS OLD **25**%

18-24 YEARS OLD 20%

45+ 15%

**INCOME** 

52%
AVERAGE/ABOVE AVERAGE

## **READERS' INTERESTS:**

CURRENT NEWS AND TRENDS, TRENDY AND SOCIAL EVENTS, FASHION AND BEAUTY, TRAVEL, PHARMACY, CARS, REAL ESTATE



## DISTRIBUTION

**CIRCULATION** 

100,000 COPIES

MOSCOW

46%

SAINT PETERSBURG

6%

**48%** 

## **DISTRIBUTION SITES:**

SUPERMARKETS, GAS STATIONS, KIOSKS, BUSINESS CENTRES, AIRPORTS, SHOPPING MALLS, BOOKSTORES





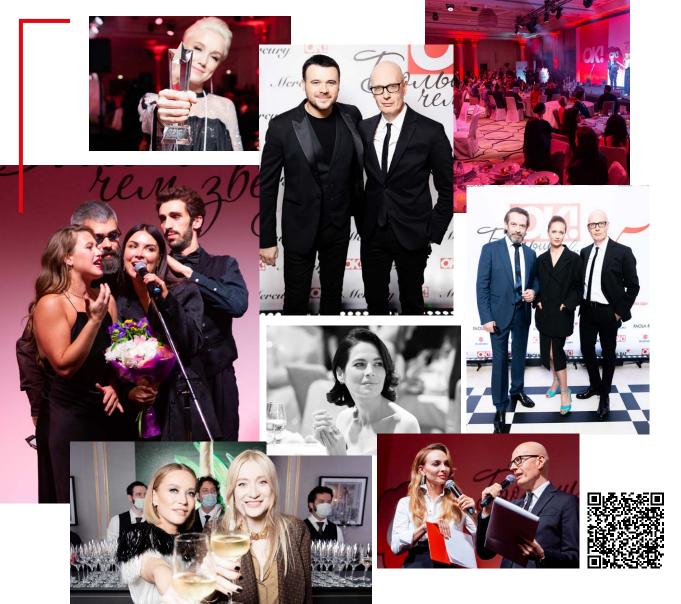
## #okawards2020 | #morethanstars

OK! Awards 'More than Stars' is an annual awards ceremony by the OK! magazine, first held in 2016. The process includes an open public vote on the website in several categories ('Main hero. Music', 'Main hero. Cinema' etc); the results are revealed at the Ceremony.

#### PARTNERS OF OK! AWARDS 2020:

Mercury, Mondoro, Paola Ray, Suzuki, Artistry

2 million live viewers
Over 80,000 participants in the online vote
Project page coverage: 150,000 unique users
Project Announcement Coverage: over 15,000,000



## **EVENTS**



Giving stars their looks for red carpets, ceremonies and events:

- Luxury Jewellery.
- Make-up by top artists.
- Hair by the best stylists.

# Client day

A customer event organised by the OK! magazine, aimed at increasing the recognition of our partners' brands and attracting the attention of the target audience.



2021

## **OK! STYLE STUDIO**

as part of the Golden Mask Theatre Awards, TEFI Television Awards, OK! Awards, Kinotavr film festival, Moscow Film Festival



# **EVENTS**









A lunch by the OK! magazine as part of the Zhara International Music Festival.





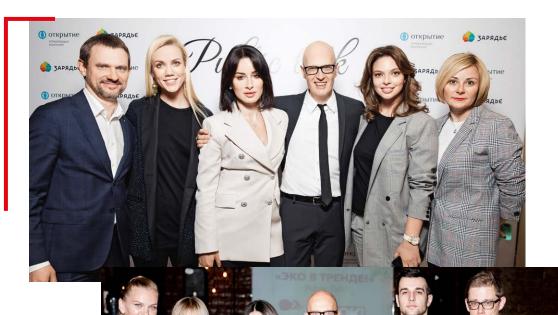




Public meetings and interviews with Vadim Vernik, editor-in-chief of the OK! magazine, on current topics.







Public talk



# **EVENTS**



An exclusive dinner with Vadim Vernik, editor-in-chief of the OK! magazine as well as theatre and film actors and public figures..





# SPECIAL PROJECTS/PRINT

# **PANDORA**





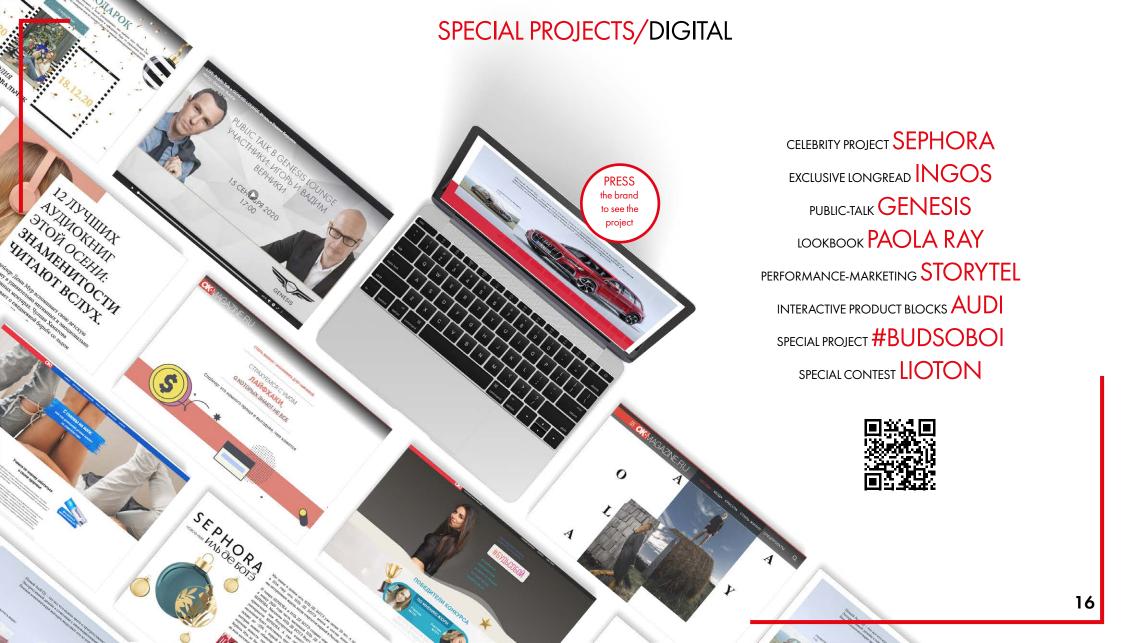
**AUDI** 

# SPECIAL PROJECTS/PRINT

# PUBLIC TALK GENESIS







# SPECIAL PROJECT+ CROCUS DATA CENTER/DIGITAL

# CROCUS DATA CENTER – COMPETITIVE ADVANTAGE

Data hypermarket launched in September 2020 Crocus Data Center — database of unique MAC addresses by strictly purified and filtered segments (b2b, VIP audience, premium, mass market, HORECA, SPA, fitness), mac address owners — audience, who visited shopping centers Crocus Group and other assets of the holding.

Contacts are collected at Crocus Group resources: Crocus City Mall (premium audience), VEGAS, «Your House» (mass market audience), Crocus Expo (b2b audience), Agalarov Estate, yacht club, Agalarov Golf and Country Club (VIP audience).



# **CROCUS DATA CENTER/NUMBERS**



# SALE MODELS

- Segment sale for long-term use.
  - Update package.
- Sale of one-time segment use for advertising campaign.
- Getting a bonus to purchase big special project.
- Revenue Share. Partner network.
- Crocus Data Service help and expertise in the collection of segments, setting up and maintaining advertising campaign.

SEGMENT	OBJECT OF RESEARCH	COVERAGE (UNIQUE MAC-ADRESSES)
SUPER - PREMIUM	AGALAROV ESTATE, YACHT-CLUB, AGALAROV CLUB	25 000
PREMIUM	CROCUS CITY MALL	100 000
BASIC	VEGAS, TVOY DOM	800 000



# EDITORIAL CALENDAR

NUMBER	MAGAZINE	going on sale	ISSUE THEME
#1	OK! Magazine No. 4-6 (736-737)	Thursday January 28, 2021	Golden Eagle
#2	OK! Magazine No.7 (738)	Thursday 11 February 2021	St' Valentine's Day
#3	OK! Magazine No. 8-9 (739-740)	Thursday February 18, 2021	Male number
#4	Magazine OK! No. 10-11 (741-742)	Tuesday March 4, 2021	Beauty number + March 8
#5	Magazine OK! No. 12-13 (743-744)	Thursday 18 March 2021	Fashion issue
#6	Magazine OK! No. 14-15 (745-746)	Thursday 01 April 2021	Ironic issue
#7	Magazine OK! No. 16-17 (747-748)	Thursday April 15, 2021	Accessories + Travel
#8	OK! Magazine No. 18-20 (749-751)	Thursday April 29, 2021	OSCAR
#9	OK! Magazine No. 21-23 (752-754)	Thursday May 20, 2020	Children's issue
#10	OK! Magazine No. 24-25 (755-756)	Thursday June 10, 2021	KINOTAVR
#11	OK! Magazine No. 26-28 (757-759)	Thursday June 24, 2021	Healthy issue
#12	OK! Magazine No. 29-31 (760-762)	Thursday July 15, 2021	SPORT, for the Olympics



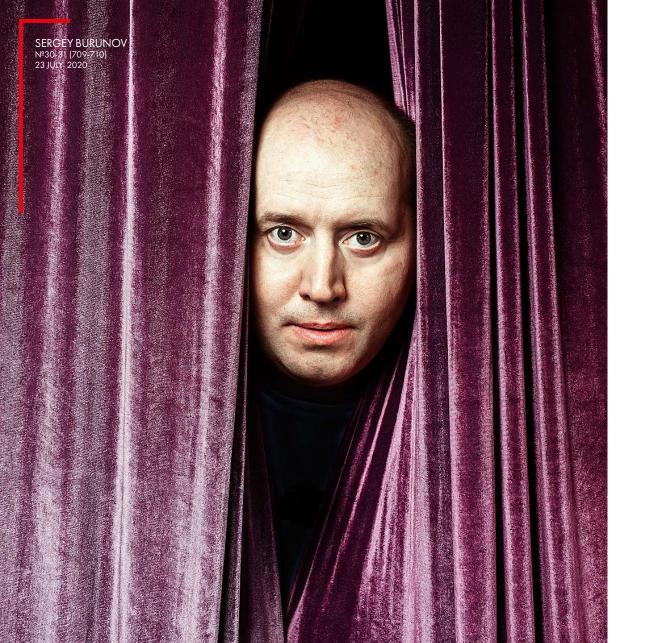
# EDITORIAL CALENDAR

#13	OK! Magazine No. 32-34 (763-765)	Thursday August 5, 2021	Preparing for school
#14	OK! Magazine No. 35-36 (766-767)	Thursday August 26, 2021	Children's issue
#15	OK! Magazine No. 37-38 (768-769)	Thursday September 9, 2021	Fashion issue
#16	OK! Magazine No. 39-40 (770-771)	Thursday September 23, 2021	Kinotavr + Accessories + Watches
#17	OK! Magazine No. 41-42 (772-773)	Thursday October 7, 2021	Beauty issue
#18	OK! Magazine No. 43-45 (774-776)	Thursday October 21, 2021	Jewelry & Fur
#19	OK! Magazine No. 46 (777)	Thursday November 11, 2021	Birthday OK!
#20	OK! Magazine No. 47-48 (778-779)	Thursday 18 November 2021	OK Awards!
#21	OK! Magazine No. 49 (780)	Thursday 02 December 2021	BUSINESS issue
#22	OK! Magazine No. 50-51 (781-782)	Thursday 09 December 2021	Christmas gifts
#23	OK! Magazine No. 52-03 (783-786)	Thursday December 23, 2021	NEW YEAR



# PRINT\* ADVERTISING RATES 2021

REGULAR PAGE	530 000
REGULAR SPREAD	890 000
1ST SPREAD	1 050 000
2ND SPREAD	950 000
4TH COVER	850 000
3RD COVER	560 000
RIGHT PAGE NEXT TO THE ADDRESS	
OF THE EDITOR IN CHIEF LETTER	540,000
OF THE EDITOR-IN-CHIEF LETTER	560 000
OF THE EDITOR-IN-CHIEF LETTER  1/2 page	<b>560 000</b> 300 000
1/2 page	300 000



## TECH REQUIREMENTS

## 2/1 SPREAD

CUT SIZE: 420 x 295 mm (BLEED: +5 mm)

1/1 PAGE

CUT SIZE: 210 x 295 mm (BLEED: +5 mm)

1/2 PAGE VERTICAL:

CIT SIZE: 105 x 295mm (BLEED: +5mm)

1/2 PAGE HORIZONTAL:

CUT SIZE: 210 x 148 mm (BLEED: +5 mm)

1/3 PAGE VERTICAL:

CUT SIZE: 70 x 295mm (BLEED: +5mm)

1/3 PAGE HORIZONTAL:

CUT SIZE: 210 x 98 mm (BLEED: +5 mm)

1/4 PAGE VERTICAL:

CUT SIZE: 105 x 148 mm (BLEED: +5 mm)

1/6 PAGE VERTICAL:

CUT SIZE: 70 x 148 mm (BLEED: +5 mm)



# DIGITAL\* RATES 2021

## Seasonal coefficients

MONTH	MULTIPLIER
January	1
February	1,2
March	1,3
October	1,3
November	1,3
December	1,4

## Markups

ТАРГЕТИНГИ	НАЦЕНКА
ScreenGlide 100%x250/300x600	50%
Geography	30%
Section targeting	30%
Mobile operator	30%
Operating system	30%
Device type	30%
Times of Day/Day of week	20%

# PRICE LIST OK! 2021/DIGITAL\*

We are

always
open to new
INTERESTING
IDEAS!

# BANNER ADVERTISING \* DESKTOP

FORMAT	POSITION ON THE SITE	СРМ
Top banner 100%x250	All free pages, above the site header	1040 rub.
First screen, side banner 300x600	All free pages, on right	910 rub.
Second screen, side banner 300x600	All free pages, on right	650 rub.
Side banner 300x250	All free pages, on right	520 rub.
Synchron 100%x250 + 300x600	All internal pages, 100%x250 (above the site header) + 300x600 (on right)	1950 rub.
Branding	Home page	1950 rub.
In-Read (video advertising inside thematic editorial materials)	All free pages	1950 rub.
Full Screen	All free pages	2900 rub.
Rich Media non-standard interactive formats	All free pages	2900 rub.

<sup>\*</sup> Markups and seasonal coefficients applied to the base price

# PRICE LIST OK! 2021/DIGITAL\*

#### MOBILE

FORMAT	POSITION ON THE SITE	СРМ
Top banner 100%x250	All pages	1040 rub.
First screen 300x250	All pages	910 rub.
Second screen 300x250	All pages	650 rub.
Interscroller 300x600	All pages	1 200 rub.
Slim banner 320x100	All pages	1950 rub.
Full Screen	All pages	1950 rub.
In-Read (video advertising inside thematic editorial materials)	All free pages	1950 rub.
Rich Media non-standard interactive formats	All free pages	2500 rub.

All the projects
by the holding
share a
target audience—
that is,
YOUNG, ACTIVE
PEOPLE

#### PACKAGE OFFERS\*\*

PACKAGE NAME, FORMAT	SECTION	СРМ	PACKAGE CAPACITY, VIEWS placement period: 1 week	PACKAGE COST
Branding Desktop: 100%x250 + 300x600 Mobile: Interscroller	All pages, dynamics	1 <i>575</i> rub.	500,000	787 500 rub.
Billboards Desktop: 100%x250 Mobile: 300x250	All pages, dynamics	975 rub.	500,000	487 500 rub.
Standard Desktop: 300х600, 1 экран Mobile: 300х250	Top banners. All pages, dynamics	910 rub.	500,000	455 000 rub.

<sup>\*\*</sup> Discounts, markups and seasonal coefficients are not applied to packages.

# PRICE LIST OK! 2021/DIGITAL\*

## NATIVE ARTICLE/NEWS/PROMO PROJECT

FORMAT	SECTION	UNIT COST
PR - News	Inner Pages, statics	170 000 rub.
PR - Article Author's material with interactive layout	Inner Pages, statics	380 000 rub.
Landing page Special project landing page	Inner Pages, statics	500 000 rub.
Menu button Announcement button - additional section in the menu	All free pages, desktop	200 000 rub.

#### **SOCIAL NETWORKS**

FORMAT	SECTION	COST
Post in accounts OK!	Facebook, Instagram, Vkontakte, Odnoklassniki	300 000 rub.
Live on Instagram OK!	Instagram	250 000 rub.
Post + Stories in Instagram OK!	Instagram	150 000 rub.

## **IMPORTANT!**

- 1. All prices are in rubles excluding VAT and possible discounts.
- 2. Markups are applied consistently (not cumulative).
- 3. The reservation is canceled without a penalty if the placement is canceled no later than 1 month in advance.
- 4. When posting through a third-party system, delegation of access to statistics is required.
- 5. Price list is valid until 31.12.2021.

More detailed information on each of the advertising formats listed in this price list, as well as information on non-standard solutions and special projects is provided/calculated upon request to the advertising department.





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